

**LOGISTICS, IMPORT
AND FINANCE MANAGEMENT**



SZRKTM
LOGISTICSANDIMPORT



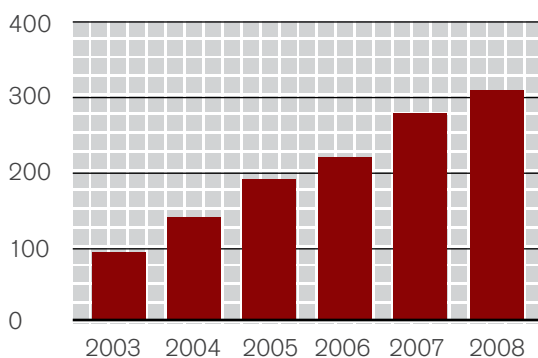
WHO WE ARE

SZRK specialists in logistics, import and finance management for European exporters and manufacturing companies.

More than 20 years experience for major European and world-wide exporters to Russia offers cost Efficient solutions and risk management of your activities.

SZRK imports 3,380 containers yearly, and has more than 64.000 m² warehouse capacity.

Revenue \$m

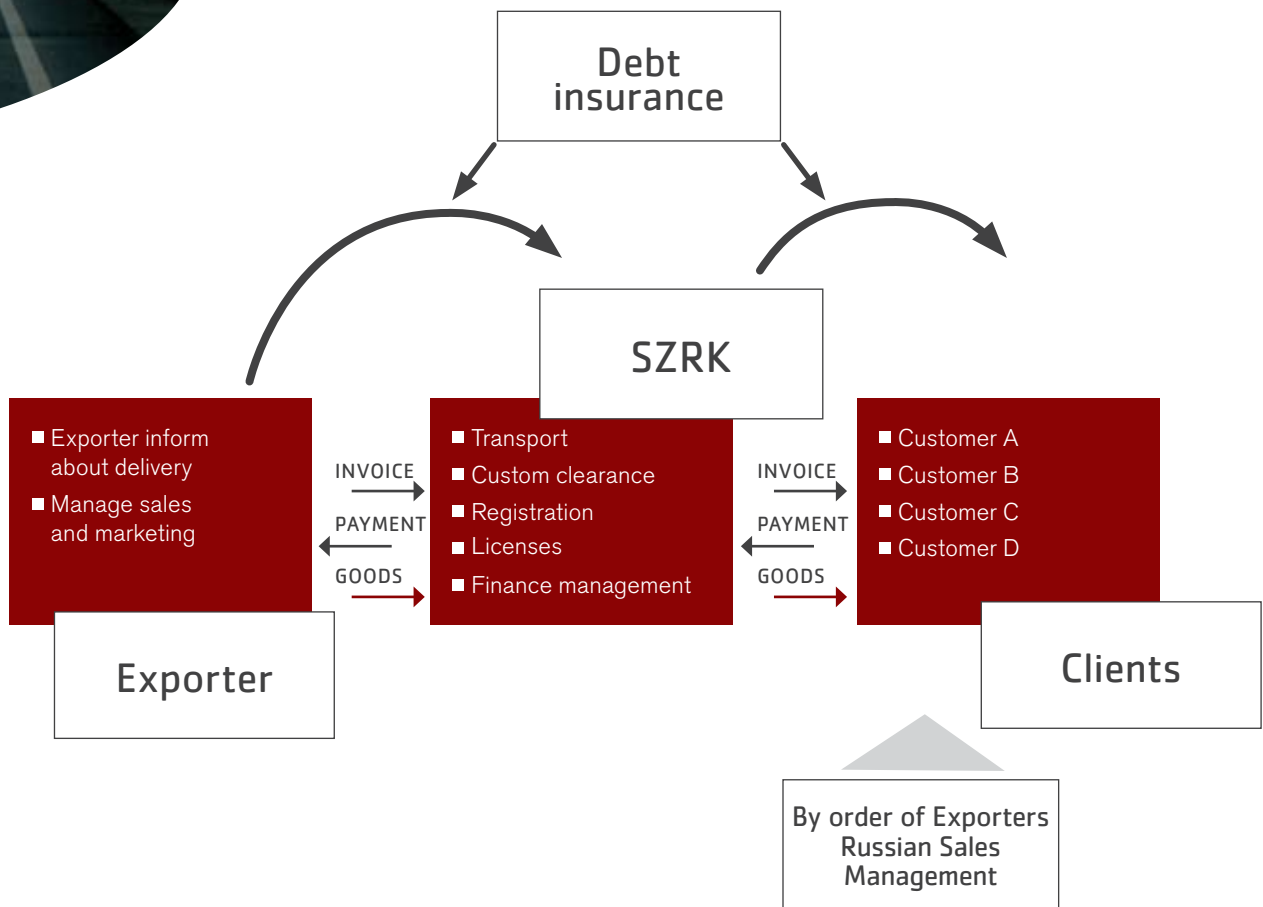


SZRK is owned by Russian and European shareholders, providing stability, capital and European know-how to its clients.

SZRK has over the last 20 years developed a business model, which offers European exporters, and Russian companies with import of raw-materials, cost efficient and at the same time increases market control and improve risk management.

Industries in which SZRK is currently active:

- | | |
|-----------------|-------------------------------|
| ■ FMCG | ■ Apparel and sporting goods |
| ■ Electronics | ■ Industry equipment |
| ■ Raw-materials | ■ Feed and animal by-products |

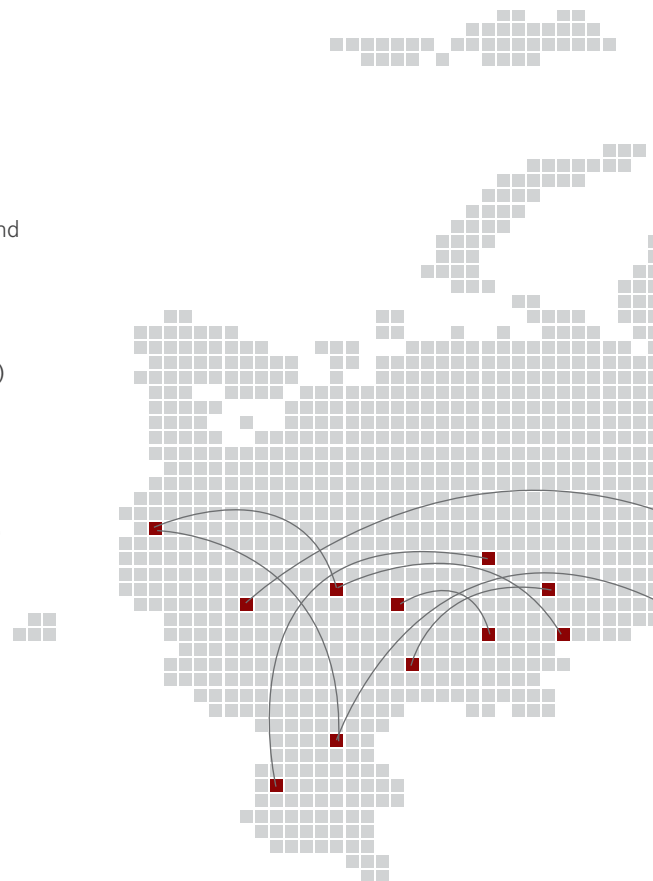


BUSINESS MODEL

SZRK has developed a business model which is based on transparency and cost efficiency.

The business model offers:

- 100% legal import (reputation, no risk of confiscation, in time deliveries)
- Improved profits and cash flow
- Control landed prices, i.e. no risk for price dumping
- Activities can be build in a separate company for future takeover
- Market control and risk management (customer spread, debt insurance)
- Stable sales prices in Roubles (RUB)
- Import cost become variable (reduce FTE)
- No need for a company in Russia
- Possibility for warehousing (buffer stock)
- Legal support
- Marketing and office administration
- Finance logistics, monthly reporting and controlling
- Professional English speaking staff



LOGISTICS, IMPORT AND FINANCE MANAGEMENT

SZRK manage your import licenses, registration, import of your products, custom clearance, delivery to your customers and finance management throughout Russia.

Based on an open book system, your debtors are insured and profits in Russia is immediately transferred to you in any currency, or kept in Russia for covering cost for your sales- and marketing activities.

SZRK are working with Euler Hermes and Atradius for debt insurance.

SZRK are working with Citibank, HCBC, Nordea, Gasprom Bank and SBER Bank for factoring.



PROJECT MANAGEMENT

Monthly, quarterly and yearly reporting systems offer you full transparency on profits, costs and investments.

SZRK offer all our customers to build their activities in a separate company for future takeover.

Office and other equipments may be leased or rented from SZRK, in order for you to run a cost efficient set-up and cover local sales- and marketing costs with internal generated profits.





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